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Wholesale Price List



Evergreens

Spring
1931

The Imlay Company

Florists ~ Nurserymen

Zanesville, Ohio

Terms—Conditions of Sale

This list is for the trade only—Nurserymen, Florists, Landscapers and Dealers. Use printed stationery in corresponding with us so that trade prices can be granted only to those actually entitled to receive them.

THE PRICES quoted herein cancel those in all previous lists, and are subject to change without notice. All stock is offered F. O. B. Zanesville, Ohio. The prices in this list are for plants of average good grade, as they run in the nursery row. Stock selected at the Nursery by the purchaser or his representative will be priced according to its value. At the prices quoted, 5 plants of the same kind and size will be furnished at the 10 rate; 25 at the 100 rate, and 250 at the 1000 rate.

ORDERS are accepted subject to crop losses, error in count, or other causes over which we have no control.

PACKING extra at cost. The prices quoted on specimen evergreens include balling and burlapping.

SHIPMENTS travel at the risk and cost of the purchaser. When definite shipping instructions are not given, we will use our best judgment without assuming responsibility.

CLAIMS FOR ERRORS or shortage will not be allowed unless made immediately upon receipt of stock.

NON-WARRANTY—While we hold ourselves in readiness, on proper proof, to replace free of charge all stock which may prove untrue to label or refund the amount paid, we give no warranty expressed or implied as to the description, quality, productiveness, or any other matter of any nursery stock, seeds, bulbs or plants we sell.

TERMS—Cash with order. When cash accompanies an order to be shipped, we will pack free. If stock is desired C. O. D. the order must be accompanied by one-fourth the amount to guarantee acceptance. To firms of established credit our terms are 2% 10 days; 60 days net. Interest at the rate of 6% will be charged on all fall accounts after January 1st, and on all spring accounts after July 1st.

NAMES OF PLANTS used in this list conform for the most part to "Standardized Plant Names," adopted by the American Joint Committee on Horticultural Nomenclature.

MEMBER American Association of Nurserymen, Ohio Nurserymen's Association, The Society of American Florists, and the Ohio State Florists' Association.

LOCATION—We are located four miles south-west of Zanesville, Ohio, on the Maysville Pike, State Route 10.

You are cordially invited to visit our Nursery and inspect our stock.

The Imlay Company

Nurserymen - Florists

ZANESVILLE, OHIO

Specimen Evergreens

OUR evergreens are all grown in our own Nursery on an ideal clay soil which is prepared with great care. They are frequently sheared to make compact specimens, and transplanted often to stimulate fibrous roots close to the plant.

The clay soil in which our plants are grown is just right for balling. Each plant is carefully and freshly dug, properly balled and burlapped to insure successful planting.

WE SPECIALIZE IN THE PRODUCTION OF HIGH GRADE SPECIMEN EVERGREENS

In making comparisons do not consider prices only, be sure you are buying frequently transplanted, carefully pruned, true to name stock, dug and handled under proper conditions.

We would like for you to visit our Nursery and inspect our plants; they must be seen to be appreciated.

CHAMAECYPARIS (RETINOSPORA)

pisifera aurea

Golden Sawara Cypress

Narrow, pyramidal, quick grower. Horizontal branches, flat, golden, feathery foliage.

	Each	Per 10	Per 100
15-18 in.	\$1.25	\$10.00	\$ 90.00
18-24 in.	1.75	15.00	140.00
2-3 ft.	2.75	25.00	225.00
3-4 ft.	3.75	35.00	325.00
4-5 ft.	4.75	45.00	425.00
5-6 ft.	6.25	60.00	590.00
6-7 ft.	7.00	67.50	650.00
7-8 ft.	8.50	82.50	800.00

pisifera filifera

Thread Cypress

Long thread-like, graceful, pendulous branches with bright, glossy, green leaves. Very popular.

	Each	Per 10	Per 100
15-18 in.	\$1.50	\$12.50	\$115.00
18-24 in.	2.00	17.50	165.00

pisifera plumosa

Plume Retinospora

Dense, conical shaped, with bright, glaucous green, plume-like foliage. Can be sheared into formal shapes.

	Each	Per 10	Per 100
15-18 in.	\$1.00	\$ 9.00	\$ 80.00
18-24 in.	1.25	10.00	90.00
2-3 ft.	2.25	20.00	190.00
3-4 ft.	3.50	32.00	300.00

pisifera plumosa aurea

Golden Plume Retinospora

Golden plume-like foliage. Very showy.

	Each	Per 10	Per 100
15-18 in.	\$1.00	\$ 9.00	\$ 80.00
18-24 in.	1.25	10.00	90.00
2-3 ft.	2.25	20.00	190.00
3-4 ft.	3.50	32.50	310.00
4-5 ft.	5.00	47.50	450.00

pisifera squarrosa veitchii Moss *Retinospora*

Broadly pyramidal with densely branched, feathery, spreading branches. Glaucous, silvery foliage.

	Each	Per 10	Per 100
15-18 in.	\$1.00	\$ 9.00	\$ 80.00
18-24 in.	1.25	10.00	90.00
2-3 ft.	2.25	20.00	190.00
3-4 ft.	3.50	32.50	310.00
4-5 ft.	4.50	42.50	410.00
5-6 ft.	6.00	57.50	

JUNIPERUS

communis hibernica

Irish Juniper

Very formal columnar in outline; foliage glaucous green.

	Each	Per 10	Per 100
12-15 in.	\$.75	\$ 7.00	\$ 60.00
15-18 in.	1.00	9.00	80.00
18-24 in.	1.25	10.00	90.00
2-3 ft.	2.25	20.00	190.00
3-4 ft.	3.00	27.50	260.00
4-5 ft.	4.00	37.50	360.00
5-6 ft.	5.50	52.50	500.00

excelsa stricta

Spiny Greek Juniper

Compact, well shaped, formal pyramid. Gray-green foliage.

	Each	Per 10
3-4 ft.	\$4.50	\$42.50
4-5 ft.	5.50	52.50

PICEA

excelsa

Norway Spruce

A very hardy pyramidal tree with dark green foliage. Used for hedges, wind breaks and Xmas Trees.

	Each	Per 10	Per 100
18-24 in.	\$1.00	\$ 9.00	\$ 80.00
2-3 ft.	1.50	12.50	115.00
3-4 ft.	2.50	22.50	210.00
4-5 ft.	3.25	30.00	
5-6 ft.	4.50	42.50	
6-7 ft.	5.50	52.50	
7-8 ft.	6.75	65.00	
8-9 ft.	8.00	77.50	

PINUS

montana mughus

Mugho Pine

Forms a round top, low growing bush, dark, dull, green, needles, useful for specimens, rockeries and foundation plantings.

	Each	Per 10
12-15 in.	\$2.00	\$17.50
15-18 in.	2.50	22.50

GREENHOUSE PLANTS

We grow a complete line of high grade Greenhouse Stock—Chrysanthemums, Dracaena, Geraniums, Ferns. Send us a list of your wants.

We do not grow everything. Our policy is to try out novelties and new varieties and then grow and offer to our customers only those Evergreens, Perennials, and Greenhouse Plants of real merit and worth.

THUJA**occidentalis***American Arborvitae*

	Each	Per 10	Per 100
18-24 in.	\$1.00	\$ 9.00	\$ 80.00
2-3 ft.	1.75	15.00	140.00
3-4 ft.	2.75	25.00	225.00
4-5 ft.	4.25	40.00	390.00
5-6 ft.	5.50	52.50	510.00

occidentalis alba spicata*White-Tipped Arborvitae*

Light green, tips of young shoots are white during the summer. Pyramid shape.

	Each	Per 10
2-3 ft.	\$3.00	\$27.50
3-4 ft.	4.00	37.50

occidentalis conica densa

Very dark green, narrow pyramid shape.

	Each	Per 10
12-15 in.	\$.75	\$ 7.00
15-18 in.	1.00	9.00
18-24 in.	1.50	12.50

occidentalis elegantissima*Golden-Tipped Arborvitae*

A rich lustrous green; branches tipped with yellow in the spring. Pyramid shape.

	Each	Per 10
18-24 in.	\$1.75	\$15.00
2-3 ft.	2.50	22.50
3-4 ft.	3.00	27.50
4-5 ft.	4.25	40.00

occidentalis elwangeriana*Tom Thumb Arborvitae*

A low, broad pyramid with slender branches.

	Each	Per 10	Per 100
15-18 in.	\$1.00	\$ 9.00	\$ 80.00
18-24 in.	1.25	10.00	90.00
2-3 ft.	2.00	17.50	
3-4 ft.	2.75	25.00	225.00

occidentalis erecta (viridis) *American Green Arborvitae*

A compact, pyramidal form with upright branches and dark green lustrous foliage.

	Each	Per 10	Per 100
15-18 in.	\$.90	\$ 8.00	\$70.00
18-24 in.	1.25	10.00	90.00
2-3 ft.	2.25	20.00	

occidentalis ericoides*Heath Arborvitae*

A dwarf globose or broadly pyramidal form with slender branches and soft, spreading, dull green leaves assuming a brown tint in winter.

	Each	Per 10	Per 100
12-15 in.	\$.75	\$ 7.00	\$ 65.00
18-24 in.	1.50	12.50	
24-30 in.	2.00	17.50	
30-36 in.	2.75	25.00	

occidentalis globosa nova*Globe Arborvitae*

A very hardy, compact, globe shaped form, with dense, green foliage.

	Each	Per 10	Per 100
12-15 in.	\$1.00	\$ 9.00	\$ 80.00
15-18 in.	1.25	10.00	90.00
18-21 in.	1.50	12.50	
24-30 in.	2.50	22.50	

occidentalis hoveyi	<i>Hovey Arborvitae</i>		
Dwarf, dense, egg-shaped form with bright green foliage.	Each	Per 10	Per 100
15-18 in.	\$1.25	\$10.00	\$ 90.00
18-24 in.	1.50	12.50	115.00
2-3 ft.	2.25	20.00	
3-4 ft.	3.25	30.00	
occidentalis Little Gem	<i>Little Gem Arborvitae</i>		
A very dwarf, dark green form, growing broader than high.	Each	Per 10	
9-12 in.	\$1.75	\$15.00	
occidentalis lutea	<i>George Peabody Arborvitae</i>		
Columnar in habit; foliage a conspicuous golden yellow.	Each	Per 10	
18-24 in.	\$1.75	\$15.00	
2-3 ft.	2.50	22.50	
3-4 ft.	3.50	32.50	
4-5 ft.	5.00	47.50	
6-7 ft.	7.00	67.50	
occidentalis pumila	<i>Green Globe Arborvitae</i>		
A dwarf, compact, globe form; dark green.	Each	Per 10	
12-15 in.	\$.75	\$ 7.00	
15-18 in.	1.25	10.00	
18-24 in.	1.50	12.50	
24-30 in.	2.00	17.50	
occidentalis pyramidalis	<i>Pyramidal Arborvitae</i>		
Narrow columnar shape; bright, rich, green foliage. Very hardy.	Each	Per 10	Per 100
18-24 in.	\$1.50	\$12.50	\$115.00
2-3 ft.	2.00	17.50	165.00
3-4 ft.	3.00	27.50	265.00
4-5 ft.	4.50	42.50	400.00
occidentalis reidi	<i>Reid Arborvitae</i>		
A large, spreading, bushy form with small green leaves.	Each	Per 10	Per 100
12-15 in.	\$.75	\$ 7.00	\$ 65.00
15-18 in.	1.25	10.00	90.00
18-24 in.	2.00	17.50	
occidentalis verveana	<i>Vervaeae Arborvitae</i>		
Broadly pyramidal, hardy, yellow-green foliage, bronzy in winter.	Each	Per 10	Per 100
18-24 in.	\$1.50	\$12.50	\$115.00
2-3 ft.	2.50	22.50	210.00
occidentalis wareana	<i>Siberian Arborvitae</i>		
A conical, symmetrical, compact grower; long-lived, very hardy. Dark green foliage.	Each	Per 10	Per 100
15-18 in.	\$1.25	\$10.00	\$ 90.00
18-24 in.	1.50	12.50	115.00
2-3 ft.	2.25	20.00	190.00
3-4 ft.	3.50	32.50	
occidentalis woodwardi	<i>Woodward Arborvitae</i>		
Dense globe form; deep green foliage; hardy. Requires no trimming.	Each	Per 10	Per 100
12-15 in.	\$.75	\$ 7.00	\$ 65.00
15-18 in.	1.00	9.00	80.00
18-24 in.	1.25	10.00	90.00
24-30 in.	2.00	17.50	
30-36 in.	2.50	22.50	

Transplanted Evergreens

1 and 2 Year Field Grown

Our lining-out transplants are grown in an ideal clay soil, in well cultivated rows in the full sun, where they have plenty of room to make stocky plants with good root systems. They should not be compared with light weight, soft rooted, artificially watered, bed grown plants.

Winter Window Boxes

These transplanted evergreens make excellent material for winter window boxes. Plant in October and November, keep well watered during the winter and they may be planted out next spring and the boxes filled again with blooming plants for the summer.

Chamaecyparis pisifera filifera	Per 100
3-6 in.	\$25.00
Chamaecyparis pisifera plumosa	
6-9 in.	\$25.00
9-12 in.	35.00
12-15 in.	65.00
Chamaecyparis pis. plumosa aurea	
6-9 in.	\$25.00
9-12 in.	35.00
12-15 in.	65.00
Juniperus communis hibernica	
3-6 in.	\$25.00
6-9 in.	30.00
9-12 in.	35.00
12-15 in.	60.00
Picea pungens kosteri (grafted)	
3-6 in., 1 yr.	\$ 80.00
6-9 in., 2 yr.	165.00
9-12 in., 3 yr.	225.00
9-12 in., 4 yr.	250.00
12-15 in., 5 yr.	450.00
Thuja occidentalis	
3-6 in.	\$25.00
6-9 in.	35.00
Thuja occ. alba spicata	
3-6 in.	\$25.00
6-9 in.	30.00
Thuja occidentalis columbia	
3-6 in.	\$25.00
Thuja occ. conica densa	
3-6 in.	\$15.00
6-9 in.	20.00
Thuja occ. douglasi aurea	
3-6 in.	\$25.00
Thuja occidentalis elegantissima	
3-6 in.	\$22.50
6-9 in.	30.00
Thuja occidentalis elwangeriana	
9-12 in.	\$25.00
Thuja occidentalis erecta	
6-9 in.	\$20.00
Thuja occidentalis ericoides	
6-9 in.	\$20.00
Thuja occ. globosa nova	
3-6 in.	\$20.00
6-9 in.	\$30.00

Thuja occidentalis hoveyi	
6-9 in.	\$20.00
Thuja occ. Little Gem	
3-6 in.	\$20.00
6-9 in.	25.00
Thuja occ. lutea Geo. Peabody	
3-6 in.	\$25.00
9-12 in.	40.00
12-15 in.	70.00
Thuja occidentalis plicata	
3-6 in.	\$25.00
6-9 in.	35.00
Thuja occidentalis pumila	
3-6 in.	\$20.00
6-9 in.	25.00
Thuja occidentalis reidi	
3-6 in.	\$20.00
6-9 in.	25.00
Thuja occidentalis verveana	
3-6 in.	\$25.00
Thuja occidentalis wareana	
3-6 in.	\$22.50
6-9 in.	25.00
9-12 in.	35.00
Thuja occidentalis woodwardi	
3-6 in.	\$20.00
6-9 in.	30.00

Lining-Out Evergreens

Out of 2¼ Inch Pots

These are not common ordinary rooted cuttings. They are vigorous plants with good root systems. The stock, from selected specimens, was put in the propagating houses in November and taken from the sand in June. All poorly rooted plants were DISCARDED and the SELECTED ones only were potted in good rich soil in 2¼ inch pots. They have made fine growth and are well established, with lots of roots in a good pot-ball. It does not pay to plant evergreens which have not been properly started. These plants are just right to be set in the nursery row, and you should get a 100% stand.

		Per 100	Per 1000
Chamaecyparis pisifera aurea	9-12 in.	\$10.00	\$ 85.00
Chamaecyparis pisifera plumosa	6-9 in.	9.00	80.00
Juniperus communis hibernica	6-9 in.	10.00	85.00
Juniperus horizontalis douglasi	6-9 in.	11.00	95.00
Thuja occidentalis	6-8 in.	8.00	70.00
Thuja occidentalis douglasi	4-6 in.	14.00	135.00
Thuja occidentalis douglasi aurea	4-6 in.	15.00	140.00
Thuja occidentalis elegantissima	4-6 in.	10.00	85.00
Thuja occidentalis globosa nova	4-6 in.	10.00	85.00
Thuja occidentalis hoveyi	6-9 in.	9.00	80.00
Thuja occidentalis plicata	4-6 in.	12.00	112.00
Thuja occidentalis pyramidalis	6-8 in.	9.00	80.00
Thuja occidentalis rheingold	3-6 in.	13.00	120.00
Thuja occidentalis verveana	4-6 in.	10.00	85.00
Thuja occidentalis wareana	4-6 in.	10.00	85.00
Thuja occidentalis woodwardi	6-8 in.	10.00	85.00
Buxus sempervirens		8.00	70.00
Pachysandra terminalis, 2 in. pots		8.00	70.00
Euonymus colorata	6-9 in.	10.00	85.00
Euonymus radicans	6-9 in.	8.00	70.00